



Harry E. Blount, CFA Senior Vice President Enterprise Hardware
Lehman Brothers

Harry Blount, with Lehman Brothers since November 2000, has over 19 years of experience as a sell-side analyst with a variety of firms including Oppenheimer, Donaldson Lufkin & Jenrette, and Credit Suisse First Boston.

Mr. Blount has provided in-depth research coverage on over 100 companies in a variety of industry disciplines including – enterprise hardware, wireline and wireless telecommunication services, wireless distribution, competitive local exchange services (CLECs), internet infrastructure, enterprise storage networking, hard disk drives, environmental services, restaurants, hotels, entertainment, and consumer products.

In 2002, Mr. Blount received his third *Wall Street Journal* award, when he was named a top stock picker in the Computer Hardware sector. Mr. Blount was named to the *Institutional Investor* All-American analyst teams in 2000 and 2001 for the Internet Infrastructure Services category. He has appeared on CNBC , Bloomberg, and Reuters and been quoted in numerous publications including the *Wall Street Journal*, *Barrons*, *Forbes*, *Fortune*, and *Business Week*.

Since 2002, Mr. Blount has served on the advisory board of Innovent, a Nokia Ventures Organization company. Innovent evaluates emerging technologies such as dynamic mesh networks, peer-to-peer computing, intelligent agents and the emerging technologies for the digital consumer.

Mr. Blount is a Chartered Financial Analyst who holds the Series 7 and Series 63 licenses. He earned a bachelor's degree in finance from the University of Wisconsin – La Crosse in 1986.

Current research coverage includes:

- o Akamai Apple Brocade Dell
- o Dot Hill EMC Emulex Hewlett-Packard
- o IBM Iron Mountain Maxtor McDATA
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- o StorageTek Sun Microsystems Western Digital